

The point of complete care



Taking medicine
to the next level
by taking pharmacy
to the patient



Welcome to the nation's leader in point-of-care pharmacy management. PharmaPoint offers best-in-class solutions for hospitals, health systems and physician groups.

So, why point-of-care pharmacy?

A PharmaPoint-managed, point-of-care pharmacy does more than open up a new source of revenue — it helps complete the continuum of care for your patients, thereby improving patient health and satisfaction and reducing healthcare costs. Patients love the ease and convenience of the pharmacy, and our medication adherence programs ensure that the highest number of patients are completing the medication therapy prescribed.

PharmaPoint is complete, professional pharmacy solutions designed specifically for the point-of-care.

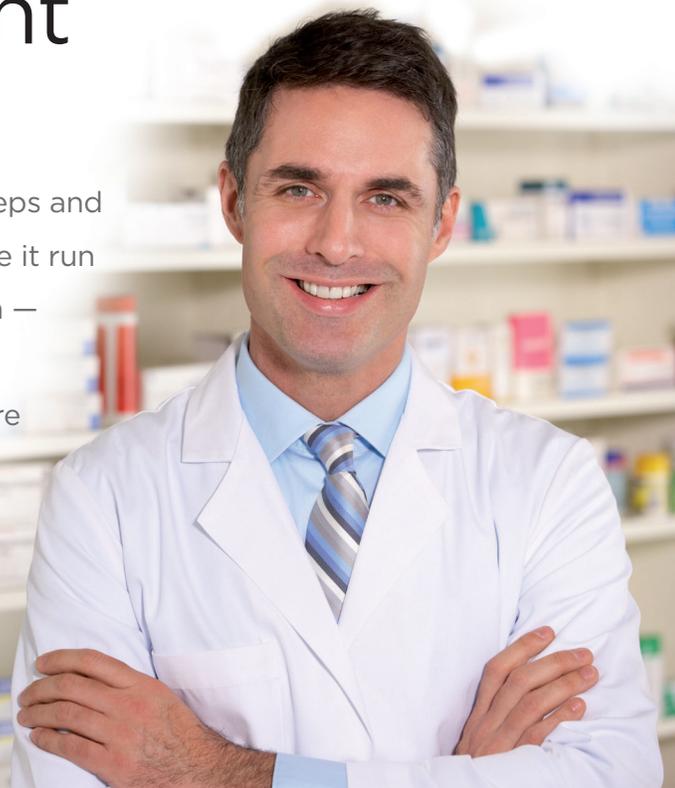
Why PharmaPoint?

With over 60,000 retail and specialty pharmacies generating hundreds of billions of dollars every year, there's no faster growing business sector in the U.S. than pharmacy. And as baby boomers enter retirement, the amount of money spent on prescriptions will continue to increase. Coinciding with industry growth, federal and state services like Medicaid have made drastic reimbursement cuts, causing healthcare providers' profit to be dramatically reduced. This is why bringing ancillary services such as a pharmacy into practices and health systems is making more and more sense to health systems and physicians alike.

In addition, as part of the Affordable Care Act, the Centers for Medicare & Medicaid Services (CMS) has begun reducing payments to hospitals and health systems with excessive readmissions. It is estimated that two-thirds of readmissions are medication-related. PharmaPoint's medication adherence and medication therapy management solutions help address medication related readmission issues and can even increase medication-related HCAHPS scores.

How PharmaPoint works

We understand there are literally hundreds of steps and processes needed to open a pharmacy and make it run successfully. That's where PharmaPoint comes in — with our combination of experience, expertise and resources, we are the experts in point-of-care pharmacy management.



We provide turn-key pharmacy services, including:

Design and Workflow

We'll assist in the layout and design of your pharmacy space based on optimal workflow for anticipated volume and state BOP requirements. We also have the ability to provide you with all pharmacy-specific shelving and cabinetry.

Licensing and Contracting

PharmaPoint will coordinate and handle all necessary pharmacy licenses and permits. This includes Board of Pharmacy, DEA, NPI, NCPDP, etc. We also facilitate and manage all Medicare, Medicaid and third party payer contracting.

Drugs and Formulary

Through a National Wholesale Supplier Contract, we provide the supply of medication and assist in the development of the drug formulary specific to your EMR data and provider input.

Staffing

PharmaPoint takes the hiring process very seriously. Based on your particular needs, our employee search is designed to find the most qualified individuals. Specifically for pharmacists, face-to-face interviews are conducted with our top 5 to 10 candidates, and then 2 to 3 applicants are presented to you for more in-depth interviews and approval.

Management

The pharmacy staff is employed by PharmaPoint and leased to the pharmacy. This helps to optimize accountability and ensure pharmacy compliance. We also schedule unannounced on-site visits for staff and pharmacy evaluation, as well as conduct daily direct monitoring from our corporate office.

Inventory Controls

We base your inventory on specific EMR prescription data provided. Your inventory will be monitored closely the first 90 days to determine actual vs. anticipated needs, and then monitored for short dated and nearing expired medications.

Class II Controls

PharmaPoint will do unannounced, on-site spot checks of controlled substance inventory, and all State Board of Pharmacy and DEA regulations will be implemented and followed.

Mail-Order

We provide a mail-order system integrated with our pharmacy software. This system meets all third party tracking requirements and helps with additional capture of refills.

Reconciliation

We perform a complete reconciliation of third party claims to ensure full collection of reimbursements.

Reporting

PharmaPoint creates and provides weekly and monthly operational key metric dashboards such as brand/generic dispenses per day, capture rate, financial performance (with detailed profit analysis and inventory analysis), third party reconciliation and trending.

Get in touch. We'd love to hear from you.

If you believe your group or practice could support a successful pharmacy, and would like to know more about our company, please contact us.

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